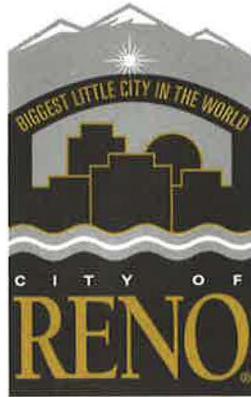


Hillary L. Schieve
Mayor

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*"The most livable of Nevada cities;
the focus of culture, commerce and
tourism in Northern Nevada."*

November 4, 2017

Mr. Matthew Sweeny
President and Chief Executive Officer
Flirtey Inc.
4920 Brookside Court
Reno, NV 89502

Dear Mr. Sweeny:

The City of Reno is pleased to endorse and support the public-private partnership application between Flirtey and the City of Reno to the United States Department of Transportation (DOT) and the Federal Aviation Administration (FAA) for designation as a select participant in Unmanned Aircraft Systems Integration Pilot Program (program) announced by the President.

The City of Reno has extreme confidence in this public-private partnership with Flirtey. Flirtey was the first company to conduct an FAA-approved drone delivery in the United States in collaboration with NASA, the first to perform a fully autonomous drone delivery to a home in collaboration with the Nevada Institute for Autonomous Systems and the first to launch a commercial drone delivery service in Reno, Nevada. Flirtey's landmark achievements have been recognized by the Smithsonian Institution for display at its National Air and Space Museum, which accepted a Flirtey drone to join other iconic American aircraft, including the Space Shuttle Discovery and the Wright Flyer.

In October 2017, Flirtey partnered with The Regional Emergency Medical Services Authority (REMSA), the exclusive ground emergency medical services provider for Washoe County, Nevada, to launch the first automated external defibrillator (AED) drone delivery service in the United States, which greatly serves the public interest.

Together with The City of Reno, "The Biggest Little City in the World," our public-private partnership will advance state-local-tribal government flight research, policy development, and commercial flight operations for an innovative and safe integration of drone delivery operations into the national airspace as we advance into the next decade.

Mr. Mathew Sweeny
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Flirtey is uniquely positioned to help lead a Fortune 500 ranked private company consortium consisting of national retailers and technology companies into Reno and the Silver State. This will bring considerable private capital, high-paying jobs, technological innovation and a wide array of new economic development to Reno and Nevada, and contribute to the development of the unmanned systems industry in the United States, in cooperation with the DOT, the FAA and key federal departments and agencies.

The City of Reno places strong value on your committed support of this public-private partnership with Flirtey in making this application to the United States Secretary of Transportation. We trust that our elected officials at the local, state and federal level will unite behind the Team Nevada Delivers proposal so that our state's motto is heard: "All for our Country."

We request you join with affirmative and active steps to strengthen this public-private partnership application. Time is of the essence.

Sincerely,



Hillary L. Schieve
Mayor